The AmLaw Daily (Online)

April 29, 2008 4:36 PM

Seward & Kissel Lawyers Negotiate Microbrewery Merger

Posted by Brian Baxter

Magic Hat Brewing Company & Performing Arts Center, a South Burlington, Vt.-based microbrewer, plans to acquire all outstanding shares of Seattle-based Pyramid Breweries, according to an April 29 announcement.

John Ashmead, a corporate partner at <u>Seward & Kissel</u> in New York, advised Magic on the estimated \$25.2 million deal. He also happens to like the product.

"An investment fund client of ours that is a substantial investor in Magic Hat introduced us to them a few years ago," Ashmead says. "But I began drinking Magic Hat long before the legal relationship began."

Magic Hat, founded in 1994, is known for its Hocus Pocus and Roxy Rolles seasonal ales. The proposed merger with <u>Pyramid</u>, which was founded in 1984 and specializes in high-end hefeweizens, is expected to close by the end of August.

According to data compiled by the Boulder-based <u>Brewers Association</u>, sales for microbreweries were up 21 percent in 2007. Recent <u>reports</u> have also pointed to the increased profitability of local breweries.

Ashmead and corporate partner James Abbott led a Seward & Kissel team that includes finance partner Robert Lustrin and associates Joseph Lucosky and David Lee.

Lead counsel on the deal for Pyramid Breweries is Susan Johnson, a partner with <u>Graham</u> & Dunn in Seattle who has a practice representing alcoholic beverage manufacturers.